

**The Henry Ford**
**Operating Revenue** (in thousands)

	<b>2022</b>	<b>2021</b>
ADMISSIONS	\$13,717	\$9,601
MEMBERSHIP	\$8,633	\$7,169
RESTAURANTS + CATERING	\$16,011	\$8,281
RETAIL	\$1,306	\$945
OTHER EARNED INCOME	\$8,412	\$6,152
GIFTS + CONTRIBUTIONS*	\$6,208	\$25,831
INVESTMENT INCOME	\$19,876	\$18,007
OTHER	\$1,454	\$1,645
	<b>\$75,617</b>	<b>\$77,631</b>

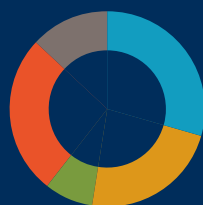
**Operating Expenses** (in thousands)

	<b>2022</b>	<b>2021</b>
PROGRAM	\$59,838	\$58,768
ADMINISTRATIVE	\$12,443	\$10,383
DEVELOPMENT + MEMBERSHIP	\$3,119	\$3,000
	<b>\$75,400</b>	<b>\$72,151</b>

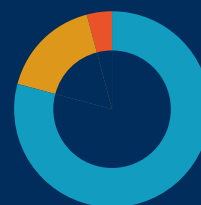
<b>SURPLUS (DEFICIT)**</b>	<b>\$217</b>	<b>\$5,480</b>
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\* Total giving to The Henry Ford in 2022 reached \$18.4 million, which includes restricted and unrestricted gifts and contributions to the operations shown above.

\*\* 2021 surplus restores fund balance from the 2020 deficit of \$5.1 million.


**2022 Operating Support + Revenue**

PROGRAM REVENUE 29.6%  
 RETAIL + FOOD SALES 22.9%  
 GIFTS + CONTRIBUTIONS 8.2%  
 INVESTMENT INCOME 26.3%  
 OTHER 13.0%


**2022 Operating Expenditures**

PROGRAM 79.4%  
 ADMINISTRATIVE 16.5%  
 DEVELOPMENT + MEMBERSHIP 4.1%